

## Message Text

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11

ORIGIN COME-00

INFO OCT-01 EA-07 ISO-00 EB-07 /015 R

DRAFTED BY COM/BIC/OED/MEPD/LENGLESON/LW  
APPROVED BY EB/CSB/OCA/CD:EMFEATHERSTONE  
COM/BIC/OED/MEPD/JMSANDS  
COM/3IC/OIM (INFO COPY)  
EA/EP/MHENDERSON  
EA/K/PMAYHEW

----- 076432

R 212022Z FEB 76

FM SECSTATE WASHDC  
TO AMEMBASSY SEOUL

LIMITED OFFICIAL USE STATE 042806

E.O. 11652: N/A

TAGS: B-NC, KS

SUBJECT: MAJOR PROJECTS: TELECOMMUNICATIONS - IT AND T  
--- CAPABILITIES AND DESIRE TO U.S. SOURCE

1. AS RESULT OF COMME;CIAL OFFICE, PE,KIN'S REQUEST  
DURING VISIT, MEPD REVIEWED WITH I.T.AND T.  
REPRESENTATIVES THE QUESTION, 'IS I.T. AND T.  
ESTABLISHING A NEW EFFORT TO SOURCE TELECOMMUNICATION  
PROJECT, FROM U.S. RATHER THAN FURNISH FROM OFF SHORE  
FACILITIES?' THE REPLY WAS TOTHE EFFECT THAT, "YES WE  
FIND T;AT WORLD INFLATION HAS MADE IT PRACTICAL TO EXPORT  
THIS EQUIPMENT. OUR SOLID STATE SWITCHING FACILITY IN  
DES PLAINES, ILLINOIS HAS PLANS TO DOUBLE OR QUADRUPE  
PRODUCTION. OUR EFFORT HAS BEEN SLOWED SOMEWHAT BY WORLD  
RECESSION. WE NOW HAVE A TASK FORCE OF OUR TOP  
COMMUN;CATION EXPERTS IN SAUDI ARABIA TO DEVELOP EXPORTS  
FROM OUR U.S. FACILITIES. WE CAN COMPETE FROM U.S.  
AGAINST STC AND BTM AND WE PREVIOUSLY BID A SHITCHING JOB  
IN IRAN (LO T TO G.T. AND E.). WE EXPECT TO 0ID MORE  
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OVERSEAS JOBS F OM U.S. PLANTS."

2. IT APPEARS TO MEPD THAT I.T. AND T. HAS EITHER TAKEN  
STEPS TO INCREASE EXPORT ACTIVITIES OR IS TAKING AN  
APPROACH DESIGNED TO OBTAIN U.S. GOVERNMENT SUPPORT NOT

PREVIOUSLY FOUND WHEN BIDDING OFF SHORE PROJECTS.  
HOWEVER, WE HAVE NO EXAMPLES OF IT AND T COMING TO US  
FOR U.S.G. SUPPORT OF TELECOMMUNICATIONS PROJECTS THEY  
ARE BIDDING OFF SHORE. EAGLEBURGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELECOMMUNICATION, EXPORTS, PROGRAMS (PROJECTS)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** morefirh  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE042806  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/MEPD/LENGLESON/LW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760066-0773  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760226/aaaaawio.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** morefirh  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <28 MAY 2004 by ifshinsr>; APPROVED <06 JUL 2004 by morefirh>  
**Review Markings:**

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EO Systematic Review  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECTS: TELECOMMUNICATIONS - IT AND T --- CAPABILITIES AND DESIRE TO U.S. SOURCE  
**TAGS:** BENC, KS, ITT  
**To:** SEOUL  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006